

negratín

WE MAKE IT WORK. EVERYWHERE

Company presentation

2025



Negratín DNA

Negratín Global Services is a vertically integrated global group specializing in the **energy sector**.



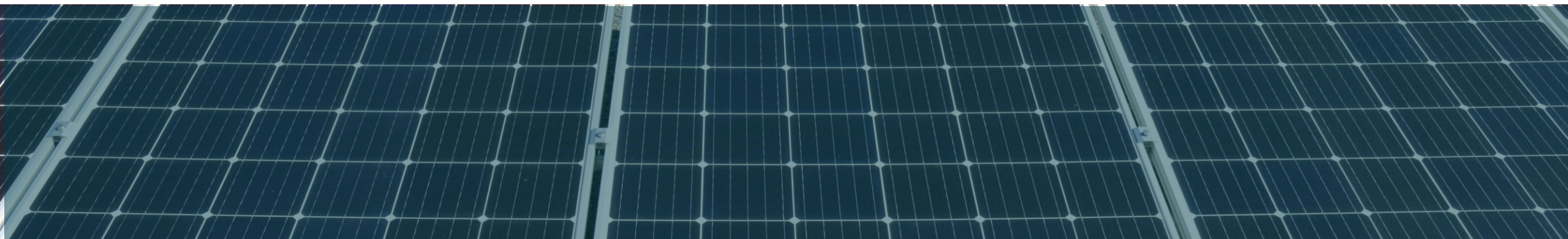
We have more than **25 years of experience**, providing **comprehensive and innovative solutions** that include renewable energy generation projects, project development, EPC and O&M, as well as storage and hybrid systems.



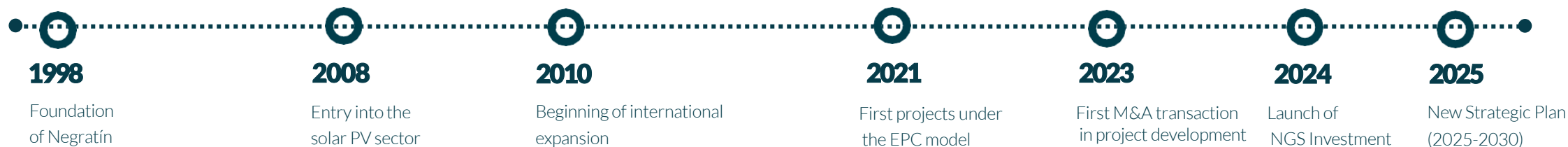
Since 2024, we have been committed to diversifying our business by participating as an **IPP in key markets**. We have an active presence in **Europe, America, and Asia**. Our mission is to accelerate the global energy transition.



We have annual revenues of **more than €100 million** and over **500 employees** worldwide.



More than 25 years evolving to become a benchmark



What do we do?

1 ENERGY | EPC | HYBRIDIZATION

Construction and operation of **renewable energy generation** projects, with a track record of **more than 4.5 GW**, of which 1.6 GW have been built under the EPC-BOS model in the last 5 years. We are present in all phases, from engineering design to operation and maintenance, including evacuation infrastructure.

2 DEVELOPMENT & INVESTMENT

We promote the deployment of **renewable assets**, from their initial development phase to their delivery to the customer once they become operational. In addition, we adopt an **IPP profile** in key markets in **Europe and America**. This allows us to consolidate an active position throughout the entire value chain.

3 FACILITIES & INDUSTRY

We have expertise in executing unique projects of high technical complexity, supported by our own specialized resources, providing **customized solutions** for industrial, scientific, and healthcare infrastructure.

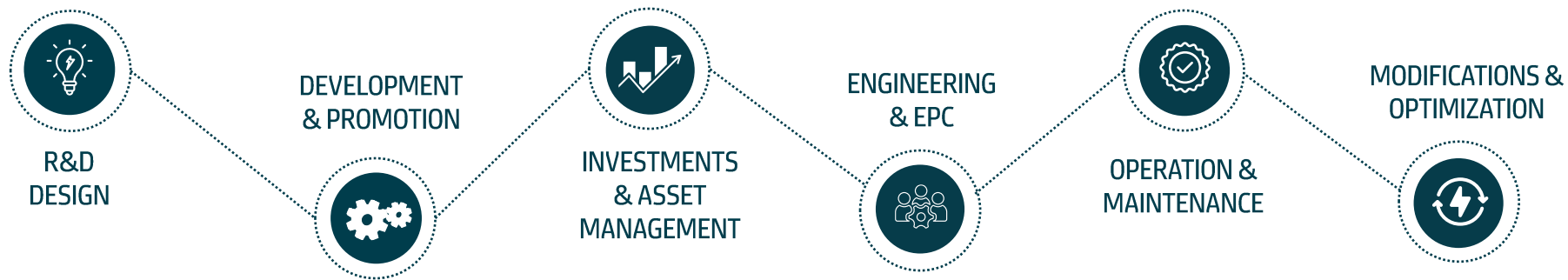
4 INNOVATION & NEW BUSINESSES

We are committed to emerging business models based on **new energy vectors** that accelerate decarbonization and generate new opportunities for sustainable growth. This vision drives us to invest in **technological innovation and strategic alliances**.

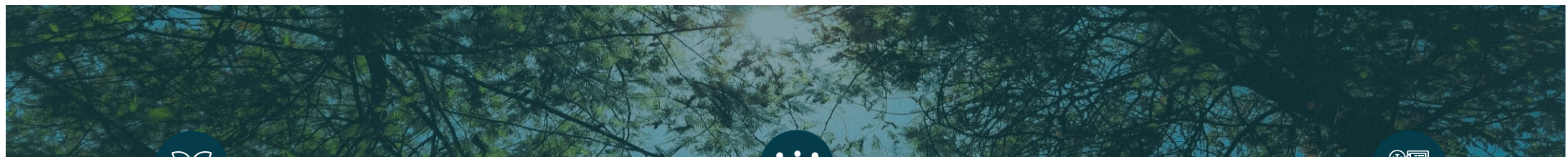
Our purpose

How do we do it?

Our flexible model allows us to have a 360° presence throughout the project lifecycle.



What drives us?



EXPERIENCE AND COMMITMENT

We respond with agility to the challenges of the energy transition, bringing expertise, dedication, and a client-focused mindset.



EXCELLENCE AND TEAM

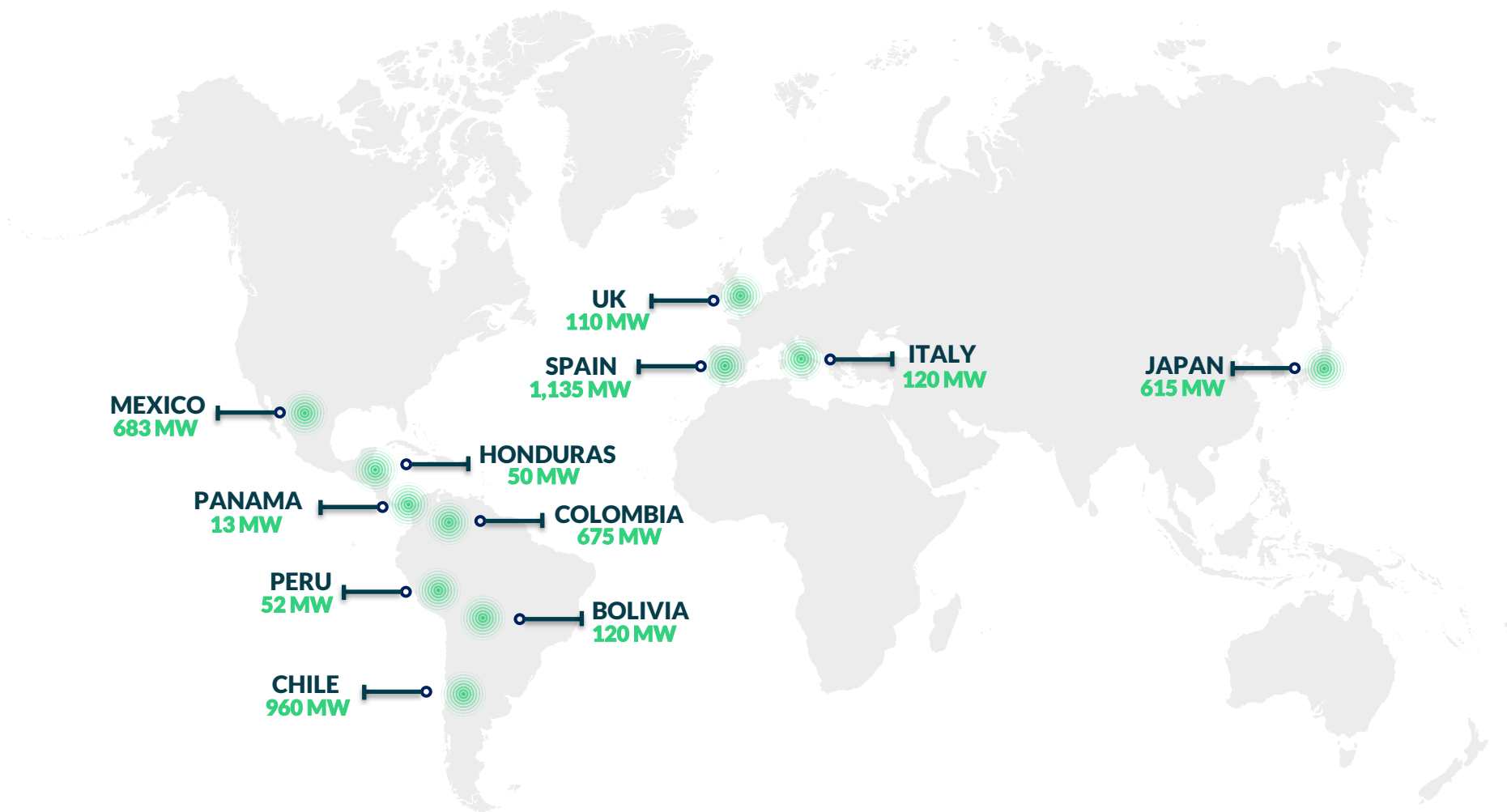
We design, develop, and execute high-value projects, guaranteeing technical excellence and a committed team.



ADAPTABILITY AND RELIABILITY

We have a great capacity to adapt and reliability to become a benchmark in global energy solutions.

More than 4 GW of solar assets worldwide



Key figures

4.53 GW
in renewables energy plants

+100M€
revenue in 2024

+10
countries with projects

+500
employees worldwide

Positive and growing impact



TOTAL
SALES



EBITDA



EXPORTS

YEAR
2024

101.2M€

7.8M€

30.3%

YEAR
2023

75.9M€

6.7M€

52.3%

YEAR
2022

73.4M€

4M€

74.9%

A dedicated team with a strong business vision

ÁNGEL NOGUERA

President



Industrial and electrical technical engineer, specialized in industrial electronics. Executive MBA in Business Management and Administration. Expert in installations and energy efficiency. Board member in several companies in the construction sector.

CELEDONIO NOGUERA

Executive Vice President



Executive MBA in Business Management and Administration. With over 25 years of experience in the renewable energy sector, he has played a crucial role in the development, engineering, construction, and operation of more than 50 energy projects worldwide.

ENRIQUE DÍAZ

Development & Investment
Managing Director



C-level executive with international experience in the energy sector. Industrial Engineer with over 25 years of experience in the energy industry, having worked for multinational companies such as Isolux-Corsán and Telvent.

DAVID TORREGO

Energy & Installations
Managing Director



Senior executive with over 25 years of international experience leading projects in the energy and industrial sectors. Electrical Engineer who has held top executive positions at Grupo Ortiz, Grupo San José, and Grupo Copisa.

JUAN BONET

Corporate Services
Managing Director



Professional with over 35 years of experience. Holds a degree from ICADE (E-2), a Master's Degree in Taxation, and a SMP from IE Business School. He has built his career in multinational companies, with over fifteen years in M&A, Private Equity, and financing transactions.

JAVIER GÓMEZ

Organization & People
Managing Director



Law degree, Diploma in Psychology, PDD from IESE, and AMP from IE Business School, with over 25 years of international experience in multinational companies, including positions as Human Resources Director at EDP, Amazon, McDonald's, and Eptisa.

The guiding principles of Negratín's culture



360° renewable energy solutions

Presence throughout the **value chain** to offer complete and efficient solutions.



Global diversification

Geographic and technological expansion to adapt to a constantly evolving world.



Experience that builds the future

Over 25 years of expertise in renewable energy as a guarantee of reliability.



Innovation with purpose

Entrepreneurial spirit and an innovation culture in service of a solid strategy.



Professional and committed governance

A family-owned company with **professional leadership** and a **global vision**.



Reinvention, competitiveness, impact



Our commitment to people



1 Diversity that drives innovation

We bring together **multidisciplinary and multicultural teams** that enrich every project with unique perspectives. We foster relationships built on respect and a shared sense of purpose.



3 Desarrollo profesional continuo

We promote **lifelong learning**, technical training, and leadership from within. We design personalized growth paths to **empower talent** and contribute to collective success.



2 Talent attraction and retention

We are committed to talent as a driver of growth. Our human-centered and approachable culture allows us to attract professionals who are **committed to excellence and sustainability**.



4 Culture as a competitive advantage

The way we work, lead, and grow together is what sets us apart. We embrace a culture that not only retains **talent**, but **empowers it**.

“ Talent, purpose, energy ”

Focused on Sustainability



SUSTAINABILITY POLICY

SUSTAINABLE BUSINESS MODEL

- Sustainable value creation.
- Contribution to the Sustainable Development Goals (SDGs).

REDUCING ENVIRONMENTAL IMPACT

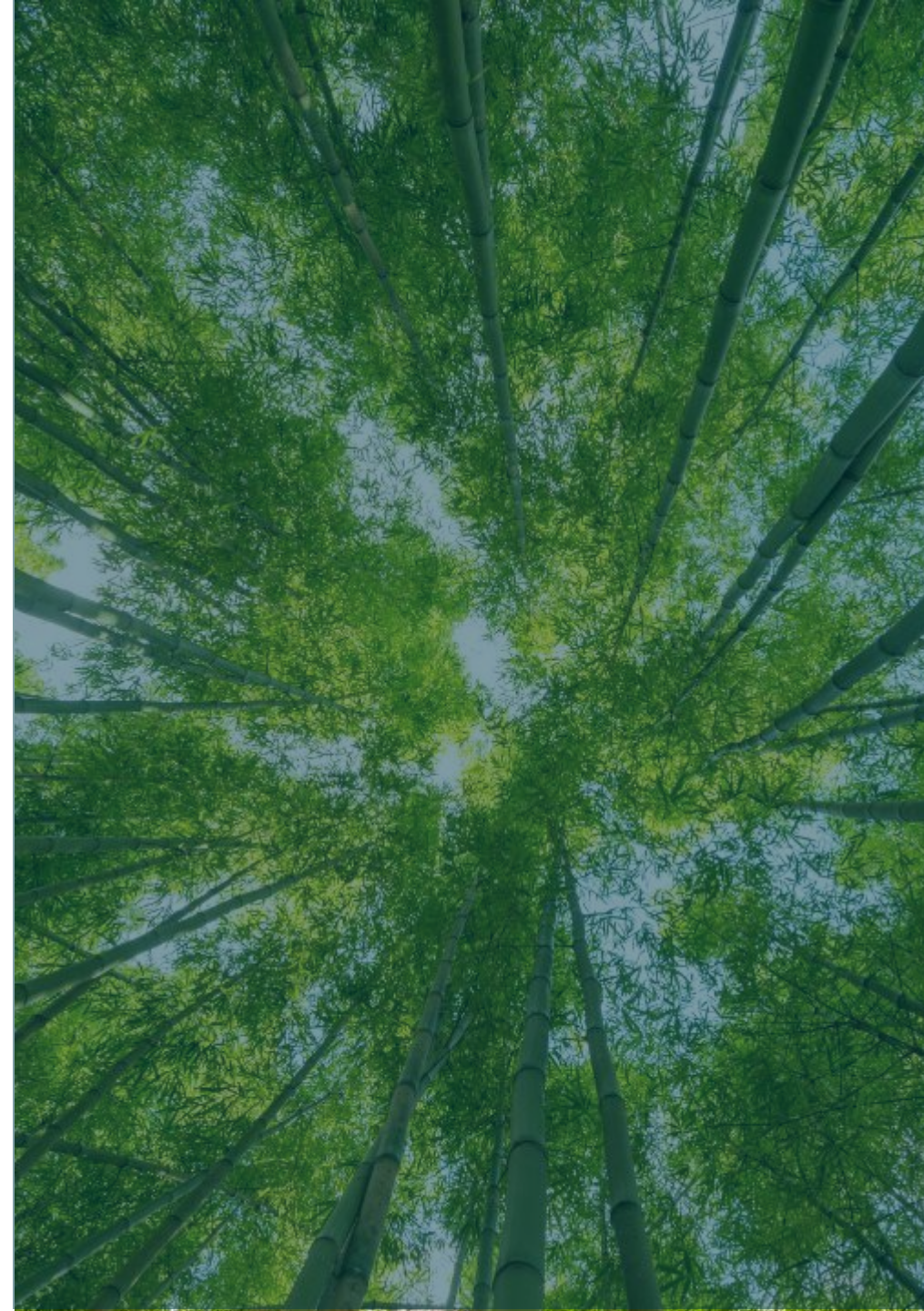
- Efficient technical solutions for the energy transition.
- Responsible environmental management.

CREATING VALUE WITH STAKEHOLDERS

- Promoting ethical, transparent, and trust-based relationships.

INNOVATION AS A DRIVER OF SUSTAINABILITY

- Improving efficiency and competitiveness.
- Positive impact of projects on the social and economic environment.



EXPERTISE

negratín

www.negratin.com

A guarantee of success, some of our key partners



Comprehensive solutions



Turnkey Projects (EPC)



ENGINEERING

We have an in-house engineering team responsible for the end-to-end design of each project. Their work ensures technical feasibility, optimal system performance, and full compliance with applicable regulatory and industry standards.



PROCUREMENT

We efficiently manage the procurement of all equipment, materials, and services required for project execution, ensuring quality, traceability, and on-time delivery through a network of strategic suppliers.



CONSTRUCTION

We execute the construction of photovoltaic solar plants and associated grid evacuation infrastructure, applying rigorous standards of quality, safety, and operational efficiency throughout all phases of the construction process.



COMISSIONING

We verify that all systems are functioning correctly before final delivery, ensuring the plant is fully ready for operation with complete assurance and in compliance with the designed performance.



O&M

We provide comprehensive O&M services, ensuring asset availability, optimal performance, and extended service life through preventive and corrective maintenance, as well as continuous monitoring.

Comprehensive solutions



Turnkey Projects (EPC)



GUAYEPO SUR

187 MWp

Client: Enel Colombia
Country: Colombia
Location: Departamento
Atlántico
Scope: BOS



BOSQUES SOLARES BOLÍVAR

125 MWp

Client: Isagen
Country: Colombia
Location: Departamento
Atlántico.
Scope: EPC + LT + SET +
O&M



LA FLOTA

90 MWp

Client: ENI Plenitude
Country: Spain
Location: Murcia
Scope: EPC + LT + SET +
O&M



EL CERRO

46 MWp

Client : Matrix
Country: Spain
Location: Badajoz
Scope: EPC + LT + SET +
O&M



VIRGEN DEL ROSARIO

30 MWp

Client: KOBUS
Country: Spain
Location: Granada
Scope: EPC + LT + SET +
O&M

Comprehensive solutions



From Greenfield to Ready-to-Build

We drive the comprehensive development of renewable energy projects from the earliest greenfield stage to ready-to-build status.

OUR OWN PROVEN METHODOLOGY

- Technical expertise.
- Business vision and regulatory insight.

VERTICAL INTEGRATION CAPABILITY

- Anticipation of technical challenges thanks to our know-how.
- Design optimization from the outset.

OPERATIONAL AGILITY

- Fast response times.
- Efficient decision-making.
- Results-oriented approach.

STRATEGIC RELATIONSHIPS & ALLIANCES

- Strong, well-established network with key industry stakeholders.

Comprehensive solutions



Investment and asset rotation

We actively participate in the investment, management, and rotation of energy assets, with a flexible approach focused on maximizing returns for our partners and investors. We manage the **full cycle with financial rigor and strategic vision**.

NEGOTIATION CAPABILITY

- Proven experience in negotiating and closing deals with top-tier partners.

COMPREHENSIVE KNOW-HOW

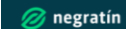
- Deep market knowledge.
- Expertise across financial, technical, and regulatory areas.

INTERNATIONAL RECOGNITION

- Extensive knowledge of the sector.
- Established reputation as a reliable partner.

MARKET AGILITY & VISION

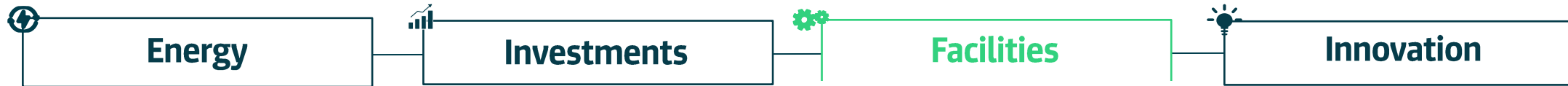
- Rapid identification, structuring, and execution of transactions with precision.



Negratín launches NGS Investment, positioning itself as an Independent Power Producer (IPP) in the renewable energy sector



Comprehensive solutions



Projects in critical environments

DATA CENTERS

- Cooling systems.
- Backup for critical infrastructure.
- Fire fighting systems.
- CCTV and surveillance

HOSPITALS

- Medical gas pipeline systems.
- Backup for critical facilities.

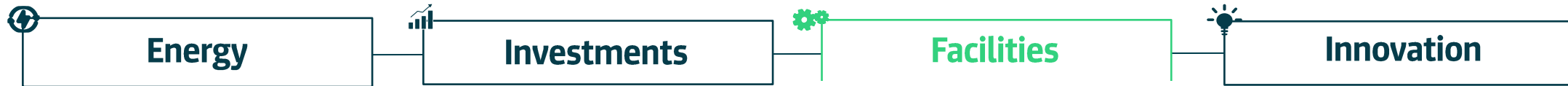
LABORATORIES

- Clean rooms.
- Fire fighting systems.

UNIVERSITIES & MUSEUMS

- HVAC and climate control.
- Energy efficiency solutions.

Comprehensive solutions



Projects in critical environments



BIOSAVETY LEVEL LABORATORY

Client: Grupo Tragsa

Country: Spain

Location: Granada

Scope: Mechanical installations, electricity, LV, special installations.



MELILLA HOSPITAL

Client: Grupo Tragsa

Country: Spain

Location: Madrid

Scope: Comprehensive execution of the facilities, including their critical and subcritical areas.



LAS TABLAS HEALTH CARE CENTER

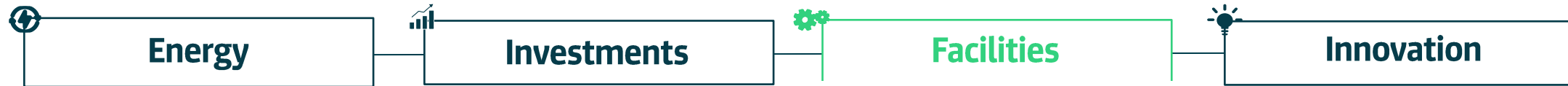
Client: Grupo Tragsa

Country: Spain

Location: Madrid

Scope: Mechanical installations.

Comprehensive solutions



Critical infrastructure and unique buildings



MINISTRY OF FOREIGN AFFAIRS

Client: Grupo Tragsa

Country: Spain

Location: Madrid

Scope: Supply and thermal installation of the machine room and hydraulic connection of the AHUs, including the entire primary piping network.



ÁVILA MUSEUM

Client: Grupo Tragsa

Country: Spain

Location: Ávila

Scope: Comprehensive renovation of the ventilation and air conditioning system, implementation of a PCI, among other upgrades.



NATIONAL DISTANCE EDUCATION UNIVERSITY

Client: Grupo Tragsa

Country: Spain

Location: Las Rozas-Madrid

Scope: Plumbing, ventilation, and HVAC Systems.



CÁDIZ POLICE STATION

Client: GIESE

Country: Spain

Location: Cádiz

Scope: Comprehensive renovation of the facilities: HVAC, electrical systems, telecommunications, lighting, and fire protection.



HOTEL MIRADOR DE LOJA

Client: Grupo Abades

Country: Spain

Location: Loja (Granada)

Scope: Supply and installation of all mechanical and fire protection systems for a 60-room hotel.

Comprehensive solutions



Proyecto Hydor



- Within the framework of the NEURON-DONES project EXP-00154095 / MIG-2022 1067.
- The **NEURON-DONES Project** has been funded by the Centre for the Development of Industrial Technology (CDTI), through the 2022 call of the Science and Innovation Missions Program.
- Development and integration of sustainable technologies by replacing the conventional UPS with a VPP-MCES incorporating hydrogen, thermal, and electrical energy vectors and storage
- New control technologies for the safe and optimal management of renewable energy generation and storage systems at the IFMIF-DONES particle accelerator in Granada, Spain.



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DE ESPAÑA

MINISTERIO
DE CIENCIA, INNOVACIÓN
Y UNIVERSIDADES



Plan de
Recuperación,
Transformación
y Resiliencia

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Company with certified quality systems



Integrated management system



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